Data Sales Report Tahun 2018

Sales Report, 28-12-2018 [Protected View] - Microsoft Excel (Product Activation Failed)

Protected View This file originated from an Internet location and might be unsafe. Click for more details. Enable Editing

E78 ='Jatim 2'!H105

CV. Dwi Mitra Sejahtera
SALES REPORT JATIM
PER : 2018

NO	AREA / CUSTOMER	JANUARI	FEBRUARI	MARET	APRIL	MEI	JUNI	JULI	AGUSTUS	SEPTEMBER	OKTOBER	NOVEMBER	DESEMBER	TOTAL
		-	-	-	-	-	-	-	-	-	-	-	-	0
	TOTAL (B)	67.048.700	144.955.000	74.164.550	97.200.656	216.629.024	48.064.640	210.484.836	184.345.250	296.691.700	398.970.000	158.822.100	167.353.525	2.064.729.981
	Target	75.000.000	85.000.000	105.000.000	95.000.000	105.000.000	110.000.000	95.000.000	110.000.000	105.000.000	105.000.000	110.000.000	100.000.000	1.200.000.000
	ACH (%)	89,40	170,54	70,63	102,32	206,31	43,70	221,56	167,59	282,56	379,97	144,38	167,35	172,06
	AREA JATIM 3													
1	Anugrah Perdana Mandiri, CV	15.733.000	16.599.000	-	18.241.000	11.744.860	13.465.000	19.495.000	18.748.860	5.100.000	17.532.000	-	-	136.658.720
2	OLSHOP DMS LAB Ega Widya P	-	-	-	-	-	-	320.000	-	-	-	-	-	320.000
3	OLSHOP DMS LAB Amin Mahmudin	-	-	-	-	-	-	160.000	-	-	-	-	-	160.000
4	OLSHOP DMS LAB Sheila Abraham									25.000				25.000
5	Eka Timur Raya, PT Brebes	-	14.296.600	395.000	-	-	-	6.000.000	-	-	-	950.000	-	21.641.600
6	Titra Sukses Perkasa, PT Bali	-	1.518.000	-	8.400.000	2.957.500	-	-	-	-	2.040.000	-	-	14.915.500
7	Sanbio Laboratories, Bogor	-	-	-	-	370.000	-	-	-	-	-	-	-	370.000
8	Meyda Medika, CV	-	-	-	-	-	-	-	44.500.000	-	-	-	-	44.500.000
9	Vesta Mitra Mandiri, PT Jakarta									1.400.000		3.000.000		4.400.000
		-	-	-	-	-	-	-	-	-	-	-	-	0
	TOTAL (C)	15.733.000	32.413.600	395.000	26.641.000	15.072.360	13.465.000	25.975.000	63.248.860	6.525.000	19.572.000	3.950.000	0	222.990.820
	Target	10.000.000	10.000.000	15.000.000	15.000.000	15.000.000	20.000.000	20.000.000	25.000.000	25.000.000	25.000.000	30.000.000	25.000.000	235.000.000
	ACH (%)	157,33	324,14	2,63	177,61	100,48	67,33	129,88	253,00	26,10	78,29	13,17	0,00	94,89
	GRAND TOTAL (A+B+C)	128.631.300	229.625.022	121.456.350	154.178.991	309.873.584	70.349.640	288.559.036	281.744.110	375.449.200	483.382.000	243.735.291	249.767.525	2.936.752.049
	TARGET SALES	155.000.000	175.000.000	215.000.000	195.000.000	215.000.000	225.000.000	200.000.000	215.000.000	215.000.000	225.000.000	240.000.000	225.000.000	2.500.000.000
	ACH (%)	82,99	131,21	56,49	79,07	144,13	31,27	144,28	131,04	174,63	214,84	101,56	111,01	117,47
	SISA TARGET	26.368.700	(54.625.022)	93.543.650	40.821.009	(94.873.584)	154.650.360	(88.559.036)	(66.744.110)	(160.449.200)	(258.382.000)	(3.735.291)	(24.767.525)	(436.752.049)

Data Sales Report Tahun 2019

Sales Report, 31-12-2019 [Compatibility Mode] - Microsoft Excel (Product Activation Failed)

M152 ='Non PPN'!H81

CV. Dwi Mitra Sejahtera
SALES REPORT JATIM
PER : 2019

NO	AREA / CUSTOMER	JANUARI	FEBRUARI	MARET	APRIL	MEI	JUNI	JULI	AGUSTUS	SEPTEMBER	OKTOBER	NOVEMBER	DESEMBER	TOTAL
	TOTAL (C)	6.995.000	7.740.000	6.190.000	0	9.635.000	5.820.000	0	12.915.000	4.149.000	625.000	6.100.000	3.718.182	63.887.18
	Target	15.000.000	20.000.000	20.000.000	20.000.000	25.000.000	15.000.000	25.000.000	25.000.000	20.000.000	20.000.000	25.000.000	20.000.000	250.000.00
	ACH (%)	46,63	38,70	30,95	0,00	38,54	38,80	0,00	51,66	20,75	3,13	24,40	18,59	25,5
	GRAND TOTAL (A+B+C)	196.430.400	147.897.000	259.944.391	195.903.900	209.342.091	181.139.660	393.065.110	218.549.136	206.252.800	446.599.700	341.041.200	299.632.333	3.095.797.72
	TARGET SALES	215.000.000	260.000.000	275.000.000	285.000.000	355.000.000	255.000.000	310.000.000	290.000.000	315.000.000	310.000.000	335.000.000	295.000.000	3.500.000.00
	ACH (%)	91,36	56,88	94,53	68,74	58,97	71,04	126,80	75,36	65,48	144,06	101,80	101,57	88,4
	SISA TARGET	18.569.600	112.103.000	15.055.609	89.096.100	145.657.909	73.860.340	(83.065.110)	71.450.864	108.747.200	(136.599.700)	(6.041.200)	(4.632.333)	404.202.27

Data Sales Report 2020

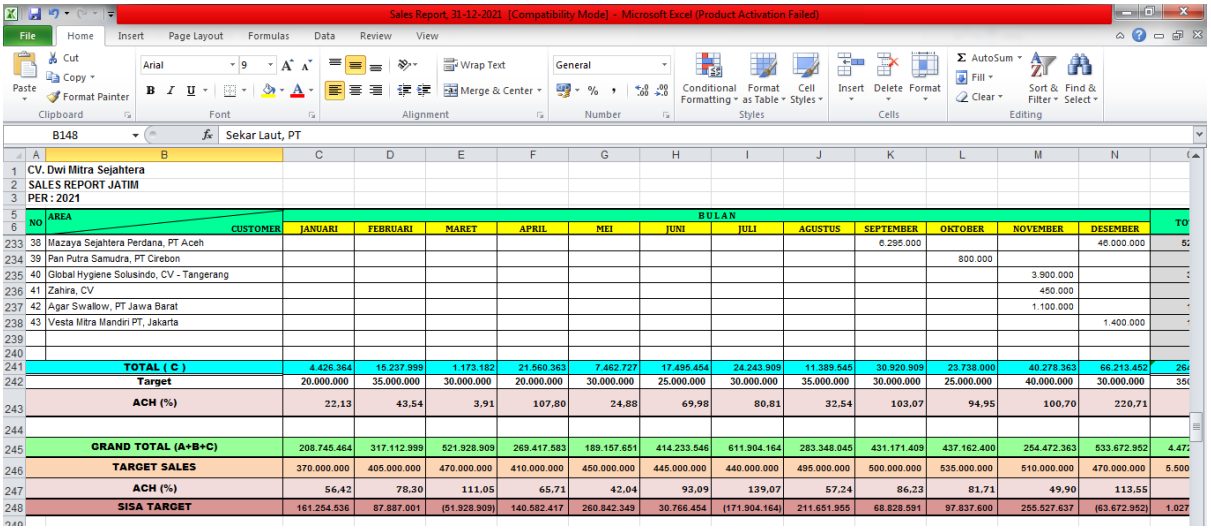
Sales Report, 30-11-2020 [Compatibility Mode] - Microsoft Excel (Product Activation Failed)

N287

CV. Dwi Mitra Sejahtera
SALES REPORT JATIM
PER : 2020

NO	AREA / CUSTOMER	JANUARI	FEBRUARI	MARET	APRIL	MEI	JUNI	JULI	AGUSTUS	SEPTEMBER	OKTOBER	NOVEMBER	DESEMBER	TOTA
17	Tirta Sukses Perkasa, PT Takalar						1.886.000							
	Tirta Sukses Perkasa, PT Pontianak								850.000					
	Ibu Linda, Bandung Jawa Barat										34.000			
18	Sanbio Laboratories, Bogor													
19	Meyda Medika, CV													
20	Cipta Karya Anugerah, CV													
21	Sanbio Laboratories, Bogor													
22	Tissin Foods Indonesia, PT Bekasi													
	Sarana Abdi Bakti, CV									1.150.000				
23	Sekar Laut Tbk - Cikarang, PT							2.790.000						
	TOTAL (C)	24.712.469	55.453.636	10.543.635	2.105.909	2.690.909	10.332.363	5.227.363	15.027.545	25.547.818	5.367.908	3.096.818	0	132.3
	Target	15.000.000	20.000.000	20.000.000	20.000.000	25.000.000	15.000.000	25.000.000	25.000.000	20.000.000	20.000.000	25.000.000	20.000.000	250.0
	ACH (%)	164,75	277,27	52,72	10,53	10,76	68,88	20,91	60,11	127,74	26,84	12,39	0,00	
	GRAND TOTAL (A+B+C)	242.938.420	262.819.436	270.052.363	671.154.709	259.854.729	370.062.463	167.924.463	939.518.045	329.264.254	603.059.134	349.443.241	0	4.466.05
	TARGET SALES	260.000.000	545.000.000	295.000.000	380.000.000	275.000.000	370.000.000	955.000.000	305.000.000	315.000.000	390.000.000	340.000.000	320.000.000	4.750.00
	ACH (%)	93,44	48,22	91,54	176,62	94,49	100,02	17,58	308,04	104,53	154,63	102,78	0,00	
	SISA TARGET	17.061.580	282.180.564	24.947.637	(291.154.709)	15.145.271	(62.463)	787.075.537	(634.518.045)	(14.264.254)	(213.059.134)	(9.443.241)	320.000.000	283.90

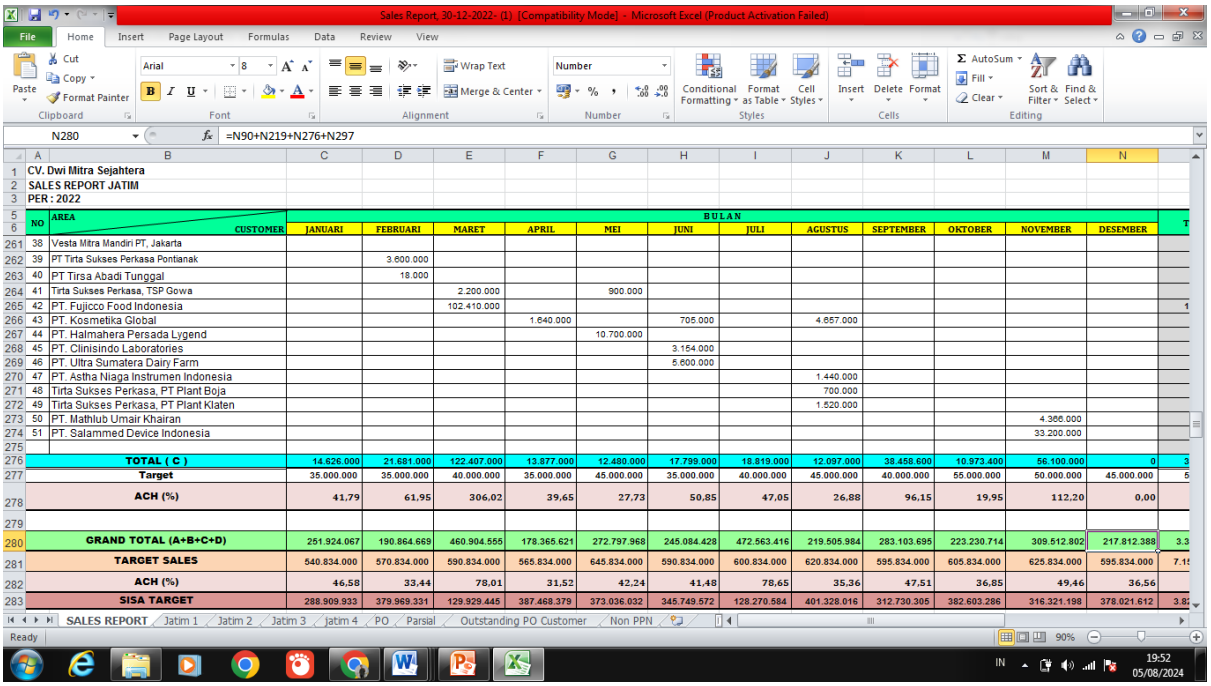
Data Sales Report Tahun 2021



CV. Dwi Mitra Sejahtera
SALES REPORT JATIM
PER : 2021

NO	AREA / CUSTOMER	JANUARI	FEBRUARI	MARET	APRIL	MEI	JUNI	JULI	AGUSTUS	SEPTEMBER	OKTOBER	NOVEMBER	DESEMBER	TO
		BULAN												
38	Mazaya Sejahtera Perdana, PT Aceh									6.295.000			46.000.000	52
39	Pan Putra Samudra, PT Cirebon										800.000			
40	Global Hygiene Solusindo, CV - Tangerang											3.900.000		
41	Zahira, CV											450.000		
42	Agar Swallow, PT Jawa Barat											1.100.000		
43	Vesta Mitra Mandiri PT, Jakarta												1.400.000	
	TOTAL (C)	4.426.364	15.237.999	1.173.182	21.560.363	7.462.727	17.495.454	24.243.909	11.389.545	30.920.909	23.738.000	40.278.363	66.213.452	26
	Target	20.000.000	35.000.000	30.000.000	20.000.000	30.000.000	25.000.000	30.000.000	35.000.000	30.000.000	25.000.000	40.000.000	30.000.000	35
	ACH (%)	22,13	43,54	3,91	107,80	24,88	69,98	80,81	32,54	103,07	94,95	100,70	220,71	
	GRAND TOTAL (A+B+C)	208.745.464	317.112.999	521.928.909	269.417.583	189.157.651	414.233.546	611.904.164	283.348.045	431.171.409	437.162.400	254.472.363	533.672.952	4.47
	TARGET SALES	370.000.000	405.000.000	470.000.000	410.000.000	450.000.000	445.000.000	440.000.000	495.000.000	500.000.000	535.000.000	510.000.000	470.000.000	5.500
	ACH (%)	56,42	78,30	111,05	65,71	42,04	93,09	139,07	57,24	86,23	81,71	49,90	113,55	
	SISA TARGET	161.254.536	87.887.001	(51.928.909)	140.582.417	260.842.349	30.766.454	(171.904.164)	211.651.955	68.828.591	97.837.600	255.527.637	(63.672.952)	1.027

Data Sales Report Tahun 2022



CV. Dwi Mitra Sejahtera
SALES REPORT JATIM
PER : 2022

NO	AREA / CUSTOMER	JANUARI	FEBRUARI	MARET	APRIL	MEI	JUNI	JULI	AGUSTUS	SEPTEMBER	OKTOBER	NOVEMBER	DESEMBER	T
		BULAN												
38	Vesta Mitra Mandiri PT, Jakarta													
39	PT Tirta Sukses Perkasa Pontianak		3.600.000											
40	PT Tirsa Abadi Tunggal		18.000											
41	Tirta Sukses Perkasa, TSP Gowa			2.200.000		900.000								
42	PT. Fujicco Food Indonesia			102.410.000										1
43	PT. Kosmetika Global				1.640.000		705.000		4.657.000					
44	PT. Halmahera Persada Lygend					10.700.000								
45	PT. Clinisindo Laboratories						3.154.000							
46	PT. Ultra Sumatera Dairy Farm						5.600.000							
47	PT. Astha Niaga Instrumen Indonesia								1.440.000					
48	Tirta Sukses Perkasa, PT Plant Boja								700.000					
49	Tirta Sukses Perkasa, PT Plant Klaten								1.520.000					
50	PT. Mathlub Umair Khairan											4.366.000		
51	PT. Salammed Device Indonesia											33.200.000		
	TOTAL (C)	14.626.000	21.681.000	122.407.000	13.877.000	12.480.000	17.799.000	18.819.000	12.097.000	38.458.600	10.973.400	56.100.000	0	3
	Target	35.000.000	35.000.000	40.000.000	35.000.000	45.000.000	35.000.000	40.000.000	45.000.000	40.000.000	55.000.000	50.000.000	45.000.000	5
	ACH (%)	41,79	61,95	306,02	39,65	27,73	50,85	47,05	26,88	96,15	19,95	112,20	0,00	
	GRAND TOTAL (A+B+C+D)	251.924.067	190.864.669	460.904.555	178.365.621	272.797.968	245.084.428	472.563.416	219.505.984	283.103.695	223.230.714	309.512.802	217.812.388	3.3
	TARGET SALES	540.834.000	570.834.000	590.834.000	565.834.000	645.834.000	590.834.000	600.834.000	620.834.000	595.834.000	605.834.000	625.834.000	595.834.000	7.1
	ACH (%)	46,58	33,44	78,01	31,52	42,24	41,48	78,65	35,36	47,51	36,85	49,46	36,56	
	SISA TARGET	288.909.933	379.969.331	129.929.445	387.468.379	373.036.032	345.749.572	128.270.584	401.328.016	312.730.305	382.603.286	316.321.198	378.021.612	3.8